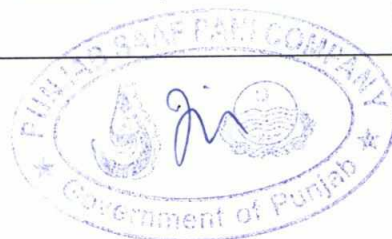


## Minutes of the Clarification Meeting Regarding PQDs

Dated 1-6-2016

Sr. No	Interested Bidders	Query	Reply
1	Mr. Asim Qadri	Clarification about the performance security?	Exact amount of the performance security shall be given in RFB however as per PPRA Rules 2014 performance security should not exceed 10% of the contract amount
2		IFP and ICB number is same or different?	They are different. ICB stands for International Competitive Bidding and IFP stands for Invitation for Prequalification
3		International companies to decide local company share.	Local JV partner share has to be as per PEC Bye-laws
4		Conflict between local and international companies where will be dispute solved?	Code of Conduct/conflict resolution mechanism shall be decided by PSPC at bidding stage
5		Is any state guarantee involved?	No need for state guarantee as the Government of Punjab is financing the whole program. Rs 40 billion have allocated for this purpose in FY 2016-17
6	Mr. Bilal representative from China Company	Restriction on international companies to engage local labor? Participation of local companies	No restriction. International companies can engage sub-contractors with approval of PSPC
7		What will be the currency in Financial Evaluation?	It shall be in Pakistani rupees. The PSPC will provide formats for submitting Financial Bid and currency conversion mechanism (if any).
8		Who will provide the security to international firm's employees?	Punjab Govt will ensure safety of all international firm's employees. A separate dedicated Unit has been established in Home Department for ensuring safety of the foreign firm personnel working in rural areas
9	Zhongmei Engineering Group Ltd	Is PEC registration mandatory for international firms?	The Punjab Saaf Pani Company has invited prequalification applications from International Bidders in form of single company/Joint Venture/Consortium. The Punjab Saaf Pani Company expect that all International Bidders will follow all rules and regulation applicable in Pakistan.
10	Mr. Asif from China State Construction	Extension of submission of PQ document	There will be no extension in submission of PQ documents
11	Mr. Chen from Sinohydro	Can Management Company made JV with the international firm	They can come and work with International firm as sub-contractors or as JV/consortium partner
12	Mr. Tayyab and Mr. Mohammad Ellahi	Can we exclude O&M cost from CAPEX and fix criteria for Annual turnover accordingly	No CAPEX and OPEX costs cannot be separated therefore the annual turnover has to be worked out with respect to the total cost of contract.
13		Does the 15 month period include Construction and design component or only construction component	15 months includes both components i.e. design and construction
14		Scope of work in part – II section 6 of the PQ document includes civil works?	Yes. For being an eligible bidder, they requires to give brief on approach & methodology for design, constructions and O&M of the specified project
15		What is Source of Data of PSPC	PSPC's consultants have used both secondary and primary data sources. Sources of data has been provided by PSPC's consultants in respective feasibility studies conducted for each Tehsil
16		Requirement for Notarized or certificate from Chinese Embassy	At prequalification any Notarized attestation from Pakistan would be entertained. However, no bid will be accepted without duly counter verified incorporation certification and other legal documents of Bidders from the Pakistani Mission in their home country.



## Minutes of the Clarification Meeting Regarding PQDs

Dated 1-6-2016

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			Similarly local partner needs Notarized attestation from Pakistan.
17	Overseas Division WISDRI	Availability of pre-qualification documents and feasibility studies.	PQ documents and feasibility reports are available on PSPC's website or bidder can purchase / collect it by hand from PSPC office.
18	Vinci Construction Sinohydro Co. Ltd	In all 14 Prequalification Documents the table of contents of Section-6 Scope of Contract shows section-6 as " key personnel & key equipment", this section does not exist in the document and section 7 & 8 are mis-numbered	Bidder needs to demonstrate its managerial and equipment capacities and need not to use specific formats/ forms that is why PQD does not include forms for staff and equipment. Note that project implementation/ installation periods 15 months and O&M period is 5 years.
19	Progressive International Engineers & Contractors PEMAC(Project Management & Construction) Elcon Associates Engineer & Contractors	Prequalification Criteria Relaxation for Local Contractors: Projects executed by the Punjab Govt. in last five years have average annual turnover of PKR 200 million and annual turnover demanded in PQ document is 10% of US \$ 98 million (PKR 700-1200 million) for a single bidder. Kindly, decrease average annual turnover to 5% (PKR 300 million) for a single bidder to encourage the local partner.	PSPC wants to attract financially sound firms so this criteria cannot be relaxed
20	Vinci Construction	Please can Punjab Saaf Pani Company confirm the verbal statement made in the Dubai Road Show on the 24th May in answer to the question by Mr Gary Hall (Project Manager-Vinci Construction Grands Projets) by the CEO of Punjab Saaf Pani Company:- 'The same references to be submitted for a single contract as requested in 'Prequalification of International Bidders', 4.1 'Contracts of Similar Size and Nature' and 4.2 'Experience in Key Activities' on pages 3.7 and 3.8 of Section 3 'Qualification Criteria', can be submitted for all 14 Contracts of Phase 1. Therefore if the references are acceptable for one Contract they will be acceptable for Prequalification of all 14 Contracts	Yes one project experience in terms of similarity and size will be valid for all 14 contracts
21		Please confirm that existing functional or dysfunctional schemes are to be ignored, and safe drinking water is to be provided through new proposed schemes	Yes
22		Please confirm that the contractor can make the dysfunctional scheme functional and provide safe drinking water through that scheme as per his assessment.	No
23		Please confirm existing functional and dysfunctional schemes are not included in the 5 years O&M, apart from those dysfunctional schemes which are made functional under Saaf Pani Project.	Yes, rehabilitation of scheme is not included in scope of PSPC
24		Please confirm that whether contractor can quote any source of power or solar	Yes, the contractor can devise any power source but it needs to be reliable enough for continuous



## Minutes of the Clarification Meeting Regarding PQDs

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Sr. No	Interested Bidders	Query	Reply
		power is mandatory	operation of the installations.
25		Contract 05 Tandianwala !km walking distance to water page 1.1 of ES, is it 0.5km or 1km.	One side is 0.5 KM, and total turnaround distance will be 1 KM
26		Contract 05 Tandianwala Refer to 'Safe Drinking Water' page ES1, please confirm whether WHO or National Standards is to be adopted .	WHO standards
27		Contract 05 Tandianwala  Max Population of Village in 18 clusters in table 5.6 page 5.7 is shown as 98,756, page 10.1 gives same as 125,576. Minimum population cluster is 43,637 in Table 5.6 and stated as 34,768 at page 10.1. Max Population of Village in 18 clusters in table 5.6 page 5.7 is shown as 98,756, page 10.1 gives same as 125,576. Minimum population cluster is 43,637 in Table 5.6 and stated as 34,768 at page 10.1.	Max population=125576 and min population=43637
28		Contract 05 Tandianwala  18 clusters are shown in Table at page 5-7 whereas, 17 clusters are mentioned in 10.1 (xi) page 10.1.	These are two different options, option II is 17 package plants whereas option III is 18 RO plants
29		Contract 05 Tandianwala  Total population for 2035 is given as 1,203,553 on page 5.2 and 5.7 but as 1,111,426 in prequalification documents page 7 of 23 (Section 6).	Total population for year 2035 is 1203553
30		Contract 05 Jaranwala Population projected for 2035 is 2,331,975 in prequalification documents page 4 and 1,922,419 in ES-1 and page 6.2 para 6.2.3.	Population for year 2035 is 2331975
31		Maximum Population of Village in cluster 21 table 6.2 is shown as 166,292, whereas, page ES2 gives same as 108,119 .	Max population of village in 21 clusters is 166292

